

**MiCTA Emergency Notification Systems  
Contract 101A-2007-03-1210  
Blackboard Connect Cities/Counties Pricing**

<b>Products / Services</b> <b><u>Connect-CITY - Cities &amp; Counties</u></b>	<b>INC = Included ELE = Elective N/A Not Avail</b>	<b>Recurring Charges: Month/Yr</b>	<b>Vendor Published List Price - Per Subscriber</b>	<b>MiCTA/Per Subscriber Cost / Yr 1</b>	<b>MiCTA/Per Subscriber Cost - Disc / Yr 2</b>	<b>MiCTA/Per Subscriber Cost Disc / Yr 3</b>
<b>ENS Vendor Hosted Service / 1 Yr</b>						
Base Package to include, but not limited to: --Unlimited Domestic Usage - voice (cell / wired), Insta Messages <sup>1</sup> and SMS / SMPP messages	<b>INC</b>	Year	\$2.50	\$2.25	\$2.25	\$2.25
--On-Line Record Import	<b>INC</b>	Year	Included	Included	Included	Included
--Self Registration Web Portal / LDAP Authentication	<b>INC</b>	Year	Included	Included	Included	Included
--Subscriber Opt In / Out Feature	<b>INC</b>	Year	Included	Included	Included	Included
--Unlimited Scenarios, Groups, Administrators, Users, etc.	<b>INC</b>	Year	Included	Included	Included	Included
--Minimum of 5 Web Administrators per MiCTA Member	<b>INC</b>	Year	Included	Included	Included	Included
--Automatic Call Bridging / Load Balancing	<b>N/A</b>	N/A	N/A	N/A	N/A	N/A
--E-mail / Pager / SMS Text Messaging	<b>INC</b>	Year	Included	Included	Included	Included
--2-Way E-mail / Pager Response Module	<b>N/A</b>	N/A	N/A	N/A	N/A	N/A
--Required ERP Interfaces <sup>2</sup>	<b>INC</b>	Year	Included	Included	Included	Included
--Unlimited System Administrators	<b>INC</b>	Year	Included	Included	Included	Included
--Toll-Free Telephone Activation	<b>INC</b>	Year	Included	Included	Included	Included
--Web Activation with Text-to-Speech	<b>INC</b>	Year	Included	Included	Included	Included
--Comprehensive Web Reporting / Message Delivery Tracking	<b>INC</b>	Year	Included	Included	Included	Included
--Unlimited Multimode IVR Access	<b>N/A</b>	N/A	N/A	N/A	N/A	N/A
--Unlimited Live Operator Access <sup>3</sup>	<b>INC</b>	Year	Included	Included	Included	Included
--On-Site Administrator Training	<b>INC</b>	Year	Included	Included	Included	Included
--Documentation	<b>INC</b>	Year	Included	Included	Included	Included
--Hardware/Software Maintenance	<b>INC</b>	Year	Included	Included	Included	Included
--License Agreement Fee	<b>INC</b>	Year	Included	Included	Included	Included
--Shipping / Handling	<b>INC</b>	Year	Included	Included	Included	Included
--NO Call Usage Charges	<b>INC</b>	Year	Included	Included	Included	Included
--NO GIS Interface	<b>INC</b>	Year	Included	Included	Included	Included

**Notes:**

1. Instant Messaging is in development with no set release date. When available, it will be included at no additional cost. NTI provides unlimited Domestic Usage of voice and SMS/SMPP.
2. NTI provides CSV files necessary rather than formal ERP interfaces.
3. NTI provides 24/7/365 Live Operator Access for Member Users via Client Care Support.
4. Assume each annual term is paid in full Net 30 from beginning of the term

2.0	Set-Up Fee with secure, encrypted URL	INC	Year	Included	Included	Included	Included
3.0	Annual Help Desk Support / 24x7x365, 1 Yr	INC	Year	Included	Included	Included	Included
4.0	Additional Web-Based Training Services / Per Day	INC	Year	Included	Included	Included	Included
5.0	Additional On-Site Training Services / Per Member	INC	Year	Included	Included	Included	Included
5.1	--Daily Rate / Minimum # Days	INC	Year	Included	Included	Included	Included
5.2	--Daily Expense	INC	Year	Included	Included	Included	Included
5.3	--Travel Expense	INC	Year	Included	Included	Included	Included
6.0	<b>Additional ENS Options:</b>						
6.1	--GIS Interface	INC	Year	Included	Included	Included	Included
6.2	--Community Outreach / Subscriber Survey	INC	Year	Included	Included	Included	Included
6.3	--Web* / Phone Check-In	INC	Year	Included	Included	Included	Included
6.4	--In-Bound Bulletin Board	N/A	Year	Included	Included	Included	Included
6.5	--Professional Services / Programming, etc.	ELE	TBD	TBD	TBD	TBD	TBD
	--International Voice / Texting Services	N/A	N/A	N/A	N/A	N/A	N/A
7.0	<b>Other Available Elective Options / Features:</b>						
7.1	Call Authorization	INC	Year	Included	Included	Included	Included
7.2	PIN Authentication	INC	Year	Included	Included	Included	Included
7.3	User Rights & Roles	INC	Year	Included	Included	Included	Included
7.4	Hierarchical Structure	INC	Year	Included	Included	Included	Included
7.5	Message Personalization (Blendit! & FlexField)	INC	Year	Included	Included	Included	Included
<b>TOTAL COST PER YEAR:</b>					<b>\$2.25 recipient</b>	<b>\$2.25 recipient</b>	<b>\$2.25 recipient</b>

## Best and Final Offer Pricing

8.0	<b>MEMBER 8</b>					
	Four-county compact representing all cities and county agencies, K-12 schools, community colleges, and universities within its boundaries with potential 465,400 subscribers based on 65% subscription rate.	302,500	(\$3.00 + \$2.00 + \$2.25)/3 = \$2.42	\$732,050.00	\$732,050.00	\$732,050.00
	--ENS Fully Hosted Service Base Package - See Tab 1 MiCTA ENS		Included	\$0.00	\$0.00	\$0.00
	--Add Elective Options / Features as requested in MiCTA ENS tab		Included	\$0.00	\$0.00	\$0.00
	--Set Up Fee		Included	\$0.00	\$0.00	\$0.00
	--Annual Help Desk Support		\$10,000.00	\$10,000.00	\$0.00	\$0.00
	--Additional Web Based Training Service / Day		Included	\$0.00	\$0.00	\$0.00
	--Additional Features:					
	GIS Interface		Included	\$0.00	\$0.00	\$0.00
	Web / Phone Check In		Included	\$0.00	\$0.00	\$0.00
	In-Bound Bulletin Board		N/A	N/A	N/A	N/A
	Community Outreach / Subscriber Survey		Included	\$0.00	\$0.00	\$0.00
	Administrative PIN - 100 Each - to distribute to member groups		Included	\$0.00	\$0.00	\$0.00
	Professional Services / Hourly Rate		Included	\$0.00	\$0.00	\$0.00
<b>TOTAL MEMBER 8 PRICING:</b>				<b>\$742,050.00</b>	<b>\$732,050.00</b>	<b>\$732,050.00</b>

**Notes:**

1. NTI will offer a volume discount if the aggregate recipients in the initial purchase transaction equal 70,000 or greater in Higher Education only or 250,000 combined across vertical market products (higher ed, K-12, city). NTI would be willing to entertain this discount in greater detail with MiCTA directly.