

PARTICIPATING ADDENDUM
WESTERN STATES CONTRACTING ALLIANCE
PUBLIC SAFETY COMMUNICATION EQUIPMENT

Motorola
Contract #02702

1. Scope: All eligible purchasers within the State of Arkansas including local public procurement units are authorized to purchase products and services under the terms and conditions of this price agreement.

All purchase orders and contracts must reference that the purchase is being made as per the terms of WSCA Contract 02702.

2. Changes: Changes to the terms and conditions of the contract are as follows:

In addition to any reporting required in the WSCA contract, vendor agrees to provide a quarterly report to the Arkansas Primary Contact within 30 days following the quarter being reported. Reports will include the following data:

A) Product Report – The quarterly report will include the Sold to Name (State of Arkansas agency), Bill to Name, Order Number, Invoice Number, Product Purchased, Unit Price and Extended Price.

A Procuring Agency shall determine whether all Products delivered to it meet the Contractor's published specifications. Per Section 18, of the WSCA RFP, All deliveries shall be F.O.B. destination with all transportation and handling charges paid by the contractor. Responsibility and liability for loss or damage shall remain the Contractor until the first of the following events occurs: (1) final inspection and acceptance; (2) Placing live telecommunications traffic on the system or subparts thereof; (3) The passage of thirty (30) days after FOB delivery to WSCA's designated site or warehouse, as the case may be except as to latent defects, fraud and Contractor's warranty obligations. Contractor's products and services are covered under the warranty obligations referenced in the terms and conditions of the WSCA contract.

Payments shall be submitted to the contractor at the address shown on the invoice. Payment shall be tendered to the contractor within thirty (30) days of the date of invoice. After the sixtieth (60) day from the date of the invoice unless mutually agreed to, interest shall be paid on the unpaid balance due to the contractor at the rate of one half of one percent per month in accordance with Arkansas Code Annotated §19-11-224. The procuring agency shall make a good-faith effort to pay within thirty (30) days after date of invoice.

Records relevant to Purchasing Entity transactions shall be subject to examinations by appropriate government authorities for a period of five years from the date of acceptance of the purchase order.

3. Primary Contact: The primary government contact individual for this participating addendum is as follows:

Robin Rogers
Office of State Procurement
1509 West 7th Street

Little Rock, Arkansas 72201
Telephone: 501-371-6067
Fax: 501-324-9311
e-mail: robin.rogers@dfa.state.ar.us

The primary contractor contact for this participating addendum is as follows:

4. Subcontractors: NONE

This Addendum and the Price Agreement together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Govt. Entity: <u>Arkansas State Procurement</u>	Contractor: <u>MARSHALL</u>
By: <u>Robin Rogers</u>	By: <u>Marshall Wright</u>
Name: _____	Name: <u>MARSHALL WRIGHT</u>
Title: <u>Interim Director</u>	Title: <u>MSST VP of Records</u>
Date: <u>3/14/08</u>	Date: <u>3/12/08</u>

Lead State: State of Washington, Keith Armstrong, Contract Consultant

Christine Warnock
Christine Warnock, Purchasing Agent

Date: 3/28/08

Motorola

MOTOROLA REPRESENTATIVE WSCA CONTRACT RADIO MODELS

Revised 10/20/06

The following Motorola radio models are representative examples of the radios available on the WSCA contract. Contract users are requested to contact Motorola for other versions & frequency bands of each series of radio model. The WSCA RFP required Manufacturer price pages for the complete line of Motorola radios available on the WSCA contract are on file with WSCA Purchasing. The representative prices listed will be higher in states that charge an administrative fee.

The various types of Motorola radios are listed by frequency band first, then by radio category:

MODEL NO.	DESCRIPTION	WSCA CONTRACT PRICE
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VHF FREQUENCY BAND (136-174 MHZ):**P25 DIGITAL TRUNKED PORTABLE RADIOS:**

H18KEF9PW6_N w/options: Q806,H38,Q361,H14,H301, NNTN4435, NTN1667	XTS5000, VHF, 6 watt, 512 channel, model 2, with charger & spare battery	\$3,735.82
H46KDC9PW5_N w/options: Q574,H301,NTN9815,NTN1667	XTS2500, VHF, 5 watt, 48 channel, model 1, with charger & spare battery	\$1,995.53
H66KDC9PW5_N w/options: Q574,H301,NTN9815,NTN1667	XTS1500, VHF, 5 watt, 16 channel, model 1, with charger & spare battery	\$1,451.40

P25 DIGITAL TRUNKED MOBILE RADIOS:

M20KTS9PW1_N w/options: G806,G51,G361,G114,G89,G67, G79,G94,W22,B18	XTL5000, VHF, 110 watt, 512 channel, model W5, remote mount	\$4,119.68
M20KSS9PW1_N w/options: G806,G51,G361,G114,W81,G89,G67, G79,G94,W22,B18	XTL5000, VHF, 50 watt, 512 channel, model W5, remote mount	\$3,753.09
M20KSS9PW1_N w/options: G806,G51,G361,G89,G66,G79,G94, W22,B18	XTL5000, VHF, 50 watt, 512 channel, model W5, front mount	\$3,533.29
M21KTM9PW1_N w/options: G806,G51,G361,G89,G67, G442,G444,W22,B18	XTL2500, VHF, 110 watt, 255 channel, remote mount	\$3,696.56
M21KSM9PW1_N w/options: G806,G51,G361,G89,G67, G442,G444,W22,B18	XTL2500, VHF, 50 watt, 255 channel, remote mount	\$3,286.56

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M21KSM9PW1_N w/options: G806,G51,G361,G89,G66, G442,G444,W22,B18	XTL2500, VHF, 50 watt, 255 channel, front mount	\$3,145.52
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M28KSS9PW1_N w/options: G788,G89	XTL1500, VHF, 50 watt, 48 channel, front mount	\$1,828.60
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P25 DIGITAL CONVENTIONAL PORTABLE RADIOS:

H18KEF9PW6_N w/options: Q806,H35,H14,H301,NNTN4435,NTN1667	XTS5000, VHF, 6 watt, 512 channel, model 2, with charger & spare battery	\$2,950.82
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H46KDC9PW5_N w/options: Q811,H301,NTN9815,NTN1667	XTS2500, VHF, 5 watt, 48 channel, model 1, with charger & spare battery	\$1,543.50
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H66KDC9PW5_N w/options: Q811,H301,NTN9815,NTN1667	XTS1500, VHF, 5 watt, 16 channel, model 1, with charger & spare battery	\$1,134.88
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P25 DIGITAL CONVENTIONAL MOBILE RADIOS:

M20KTS9PW1_N w/options: G806,G48,G114,G89,G67, G79,G94,W22,B18	XTL5000, VHF, 110 watt, 512 channel, model W5, remote mount	\$3,334.68
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M20KSS9PW1_N w/options: G806,G48,G114,W81,G89,G67, G79,G94,W22,B18	XTL5000, VHF, 50 watt, 512 channel, model W5, remote mount	\$2,968.09
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M21KTM9PW1_N w/options: G806,G48,G89,G67, G442,G444,W22,B18	XTL2500, VHF, 110 watt, 255 channel, remote mount	\$2,876.56
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M21KSM9PW1_N w/options: G806,G48,G89,G66, G442,G444,W22,B18	XTL2500, VHF, 50 watt, 255 channel, front mount	\$2,325.52
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M28KSS9PW1_N w/options: G790,G89	XTL1500, VHF, 50 watt, 48 channel, front mount	\$1,418.60
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P25 DIGITAL CONVENTIONAL BASE/REPEATER STATION RADIOS:

T5365 w/options: X530,X806_D,X580,X432	QUANTAR, VHF, 125 watt, 16 channel	\$11,759.44
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T5365 w/options: X330,X806_D,X580,X432	QUANTAR, VHF, 25 watt, 16 channel	\$10,827.74
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ANALOG CONVENTIONAL PORTABLE RADIOS:

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H67KDC9PW5_N w/options: Q833,H301,NTN9815,NTN1667	MT1500, VHF, 5 watt, 48 channel, with charger & spare battery MT1500 is factory upgradeable to P25 dig.	\$993.30
AAH79KDC9PW5_N w/options: H129,H301CE,NTN9858	PR1500, VHF, 5 watt, 32 channel, with charger & spare battery PR1500 is factory upgradeable to P25 dig.	\$913.50
AAH25KDH9AA6_N w/options: H301,HNN9008_R	HT1250, VHF, 5 watt, 128 channel, with charger & spare battery	\$711.10
AAH25KDC9AA2_N w/options: H301,HNN9008_R	HT750, VHF, 5 watt, 4 channel, with charger & spare battery	\$542.10
AAH50KDC9AA1_N w/options: NNTN4851	CP200, VHF, 5 watt, 4 channel, with charger & spare battery	\$394.40

ANALOG CONVENTIONAL MOBILE RADIOS:

AAM79KTD9PW5_N	PM1500, VHF, 110 watt, 255 channel, remote mount	\$1,260.00
AAM25KKD9AA2_N	CDM1250, VHF, 45 watt, 64 channel, front mount	\$534.24

ANALOG CONVENTIONAL BASE/REPEATER STATION RADIOS:

T5365 w/options: X530,X597_A,X580,X432	QUANTAR, VHF, 125 watt, 16 channel	\$9,834.44
T5544 w/options: X330,X597,X580,X436,X153	MTR2000, VHF, 40 watt, 32 channel	\$3,699.50

P25 MIGRATION PLAN GATEWAY SOLUTIONS:

To be determined for each application	TYPICAL MEDIUM SYSTEM, PER RFP SPECS, AS BID	\$2,488,183.78
To be determined for each application	TYPICAL SMALL SYSTEM, PER RFP SPECS, AS BID	\$1,785,195.50
To be determined for each application	TYPICAL ALTERNATE SMALL SYSTEM, AS BID FOR PHASE 1	\$244,473.89

Motorola**MOTOROLA REPRESENTATIVE WSCA CONTRACT RADIO MODELS**

Revised 10/20/06

The following Motorola radio models are representative examples of the radios available on the WSCA contract. Contract users are requested to contact Motorola for other versions & frequency bands of each series of radio model. The WSCA RFP required Manufacturer price pages for the complete line of Motorola radios available on the WSCA contract are on file with WSCA Purchasing. The representative prices listed will be higher in states that charge an administrative fee.

The various types of Motorola radios are listed by frequency band first, then by radio category:

MODEL NO.	DESCRIPTION	WSCA CONTRACT PRICE
UHF FREQUENCY BAND (450-470 MHZ):		
P25 DIGITAL TRUNKED PORTABLE RADIOS:		
H18SDF9PW6_N w/options: Q806,H38,Q361,H14,H301, NNTN4435, NTN1667	XTS5000, UHF, 5 watt, 512 channel, model 2, with charger & spare battery	\$3,735.82
H46SDC9PW5_N w/options: Q574,H301,NTN9815,NTN1667	XTS2500, UHF, 5 watt, 48 channel, model 1, with charger & spare battery	\$1,995.53
H66SDC9PW5_N w/options: Q574,H301,NTN9815,NTN1667	XTS1500, UHF, 5 watt, 16 channel, model 1, with charger & spare battery	\$1,451.40
P25 DIGITAL TRUNKED MOBILE RADIOS:		
M20QTS9PW1_N w/options: G806,G51,G361,G114,G89,G67, G79,G94,W22,B18	XTL5000, UHF, 100 watt, 512 channel, model W5, remote mount	\$4,119.68
M20QSS9PW1_N w/options: G806,G51,G361,G114,W81,G89,G67, G79,G94,W22,B18	XTL5000, UHF, 40 watt, 512 channel, model W5, remote mount	\$3,753.09
M20QSS9PW1_N w/options: G806,G51,G361,G89,G66,G79,G94, W22,B18	XTL5000, UHF, 40 watt, 512 channel, model W5, front mount	\$3,533.29
M21QTM9PW1_N w/options: G806,G51,G361,G89,G67, G442,G444,W22,B18	XTL2500, UHF, 100 watt, 255 channel, remote mount	\$3,696.56
M21SSM9PW1_N w/options: G806,G51,G361,G89,G67,	XTL2500, UHF, 40 watt, 255 channel, remote mount	\$3,286.56

Motorola**G442,G444,W22,B18**

M21SSM9PW1_N w/options: G806,G51,G361,G89,G66, G442,G444,W22,B18	XTL2500, UHF, 40 watt, 255 channel, front mount	\$3,145.52
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M28SSS9PW1_N w/options: G788,G89	XTL1500, UHF, 45 watt, 48 channel, front mount	\$1,828.60
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P25 DIGITAL CONVENTIONAL PORTABLE RADIOS:

H18SDF9PW6_N w/options: Q806,H35,H14,H301,NNTN4435,NTN1667	XTS5000, UHF, 5 watt, 512 channel, model 2, with charger & spare battery	\$2,950.82
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H46SDC9PW5_N w/options: Q811,H301,NTN9815,NTN1667	XTS2500, UHF, 5 watt, 48 channel, model 1, with charger & spare battery	\$1,543.50
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H66SDC9PW5_N w/options: Q811,H301,NTN9815,NTN1667	XTS1500, UHF, 5 watt, 16 channel, model 1, with charger & spare battery	\$1,134.88
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P25 DIGITAL CONVENTIONAL MOBILE RADIOS:

M20QTS9PW1_N w/options: G806,G48,G114,G89,G67, G79,G94,W22,B18	XTL5000, UHF, 100 watt, 512 channel, model W5, remote mount	\$3,334.68
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M20QSS9PW1_N w/options: G806,G48,G114,W81,G89,G67, G79,G94,W22,B18	XTL5000, UHF, 40 watt, 512 channel, model W5, remote mount	\$2,968.09
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M21QTM9PW1_N w/options: G806,G48,G89,G67, G442,G444,W22,B18	XTL2500, UHF, 100 watt, 255 channel, remote mount	\$2,876.56
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M21SSM9PW1_N w/options: G806,G48,G89,G66, G442,G444,W22,B18	XTL2500, UHF, 40 watt, 255 channel, front mount	\$2,325.52
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M28SSS9PW1_N w/options: G790,G89	XTL1500, UHF, 45 watt, 48 channel, front mount	\$1,418.60
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P25 DIGITAL CONVENTIONAL BASE/REPEATER STATION RADIOS:

T5365 w/options: X640,X806_D,X580,X432	QUANTAR, UHF, 110 watt, 16 channel	\$12,852.07
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T5365 w/options: X240,X806_D,X580,X432	QUANTAR, UHF, 25 watt, 16 channel	\$11,420.64
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Motorola**ANALOG CONVENTIONAL PORTABLE RADIOS:**

H67SDC9PW5_N w/options: Q833,H301,NTN9815,NTN1667	MT1500, UHF, 5 watt, 48 channel, with charger & spare battery MT1500 is factory upgradeable to P25 dig.	\$993.30
AAH79SDC9PW5_N w/options: H301CE,NTN9815	PR1500, UHF, 5 watt, 32 channel, with charger & spare battery PR1500 is factory upgradeable to P25 dig.	\$948.50
AAH25SDH9AA6_N w/options: H301,HNN9008_R	HT1250, UHF, 4 watt, 128 channel, with charger & spare battery	\$743.60
AAH25SDC9AA2_N w/options: H301,HNN9008_R	HT750, UHF, 4 watt, 4 channel, with charger & spare battery	\$574.60
AAH50RDC9AA1_N w/options: NNTN4851	CP200, UHF, 4 watt, 4 channel, with charger & spare battery	\$422.40

ANALOG CONVENTIONAL MOBILE RADIOS:

AAM79QTD9PW5_N	PM1500, UHF, 110 watt, 255 channel, remote mount	\$1,330.00
AAM25SKD9PW2_N	CDM1250, UHF, 40 watt, 64 channel, front mount	\$581.76

ANALOG CONVENTIONAL BASE/REPEATER STATION RADIOS:

T5365 w/options: X640,X597_A,X580,X432	QUANTAR, UHF, 100 watt, 16 channel	\$10,927.07
T5544 w/options: X340,X597,X580,X436,X153	MTR2000, UHF, 40 watt, 32 channel	\$4,669.00

P25 MIGRATION PLAN GATEWAY SOLUTIONS:

To be determined for each application	TYPICAL MEDIUM SYSTEM, PER RFP SPECS, AS BID	\$2,488,183.78
To be determined for each application	TYPICAL SMALL SYSTEM, PER RFP SPECS, AS BID	\$1,785,195.50
To be determined for each application	TYPICAL ALTERNATE SMALL SYSTEM, AS BID FOR PHASE 1	\$244,473.89

Motorola

MOTOROLA REPRESENTATIVE WSCA CONTRACT RADIO MODELS

Revised 10/20/06

The following Motorola radio models are representative examples of the radios available on the WSCA contract. Contract users are requested to contact Motorola for other versions & frequency bands of each series of radio model. The WSCA RFP required Manufacturer price pages for the complete line of Motorola radios available on the WSCA contract are on file with WSCA Purchasing. The representative prices listed will be higher in states that charge an administrative fee.

The various types of Motorola radios are listed by frequency band first, then by radio category:

MODEL NO.	DESCRIPTION	WSCA CONTRACT PRICE
800 MHZ FREQUENCY BAND (806-870 MHZ):		
P25 DIGITAL TRUNKED PORTABLE RADIOS:		
H18UCF9PW6_N w/options: Q806,H38,Q361,H14,H301, HNN9031, NTN1667	XTS5000, 700/800 MHZ, 3 watt, 512 channel, model 2, with charger & spare battery	\$3,721.69
H46UCC9PW5_N w/options: Q574,H301,NTN9815,NTN1667	XTS2500, 700/800 MHZ, 3 watt, 48 channel, model 1, with charger & spare battery	\$1,995.53
H66UCC9PW5_N w/options: Q574,H301,NTN9815,NTN1667	XTS1500, 700/800 MHZ, 3 watt, 16 channel, model 1, with charger & spare battery	\$1,451.40
P25 DIGITAL TRUNKED MOBILE RADIOS:		
M20URS9PW1_N w/options: G806,G51,G361,G114,W81,G89,G67, G79,G94,W22,B18	XTL5000, 700/800 MHZ, 35 watt, 512 channel, model W5, remote mount	\$3,753.09
M20URS9PW1_N w/options: G806,G51,G361,G89,G66,G79,G94, W22,B18	XTL5000, 700/800 MHZ, 35 watt, 512 channel, model W5, front mount	\$3,533.29
M21URM9PW1_N w/options: G806,G51,G361,G89,G67, G442,G444,W22,B18	XTL2500, 700/800 MHZ, 35 watt, 255 channel, remote mount	\$3,286.56
M21URM9PW1_N w/options: G806,G51,G361,G89,G66, G442,G444,W22,B18	XTL2500, 700/800 MHZ, 35 watt, 255 channel, front mount	\$3,145.52

Motorola

M28URS9PW1_N w/options: G788,G89	XTL1500, 700/800 MHZ, 35 watt, 48 channel, front mount	\$1,828.60
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P25 DIGITAL CONVENTIONAL PORTABLE RADIOS:

H18UCF9PW6_N w/options: Q806,H35,H14,H301, HNN9031, NTN1667	XTS5000, 700/800 MHZ, 3 watt, 512 channel, model 2, with charger & spare battery	\$2,936.69
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H46UCF9PW6_N w/options: Q811,H301,NTN9815,NTN1667	XTS2500, 700/800 MHZ, 3 watt, 512 channel, model 2, with charger & spare battery	\$2,058.00
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H46UCC9PW5_N w/options: Q811,H301,NTN9815,NTN1667	XTS2500, 700/800 MHZ, 3 watt, 48 channel, model 1, with charger & spare battery	\$1,543.50
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H66UCC9PW5_N w/options: Q811,H301,NTN9815,NTN1667	XTS1500, 700/800 MHZ, 3 watt, 16 channel, model 1, with charger & spare battery	\$1,134.88
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P25 DIGITAL CONVENTIONAL MOBILE RADIOS:

M20URS9PW1_N w/options: G806,G48,G114,W81,G89,G67, G79,G94,W22,B18	XTL5000, 700/800 MHZ, 35 watt, 512 channel, model W5, remote mount	\$2,968.09
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M21URM9PW1_N w/options: G806,G48,G89,G66, G442,G444,W22,B18	XTL2500, 700/800 MHZ, 35 watt, 255 channel, front mount	\$2,325.52
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M28URS9PW1_N w/options: G790,G89	XTL1500, 700/800 MHZ, 35 watt, 48 channel, front mount	\$1,418.60
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P25 DIGITAL CONVENTIONAL BASE/REPEATER STATION RADIOS:

T5365 w/options: X750,X806_D,X580,X432	QUANTAR, 800 MHZ, 100 watt, 16 channel	\$13,389.53
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T5365 w/options: X250,X806_D,X580,X432	QUANTAR, 800 MHZ, 20 watt, 16 channel	\$11,337.48
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ANALOG CONVENTIONAL PORTABLE RADIOS:

H67UCC9PW5_N w/options: Q833,H301,NTN9815,NTN1667	MT1500, 800 MHZ, 3 watt, 48 channel, with charger & spare battery MT1500 is factory upgradeable to P25 dig.	\$993.30
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Motorola

ANALOG CONVENTIONAL MOBILE RADIOS:

M28URS9PW1_N w/options: XTL1500, 700/800 MHZ, 35 watt, \$1,418.60
G790,G89 48 channel, front mount

ANALOG CONVENTIONAL BASE/REPEATER STATION RADIOS:

T5365 w/options: QUANTAR, 800 MHZ, 100 watt, 16 channel \$11,464.53
X750,X597_A,X580,X432

T5544 w/options: MTR2000, 800 MHZ, 75 watt, 32 channel \$5,579.00
X450,X597,X580,X436,X153

P25 MIGRATION PLAN GATEWAY SOLUTIONS:

To be determined for each application TYPICAL MEDIUM SYSTEM, PER RFP \$2,488,183.78
 SPECS, AS BID

To be determined for each application TYPICAL SMALL SYSTEM, PER RFP \$1,785,195.50
 SPECS, AS BID

To be determined for each application TYPICAL ALTERNATE SMALL SYSTEM, \$244,473.89
 AS BID FOR PHASE 1

WSCA RFP DISCOUNT MATRIX	REVISED 5/18/07		
RADIO MODEL SERIES (REFER TO MANUF. PRICE PAGES):	DISCOUNT %	CALIFORNIA, OREGON DISCOUNT %	OKLAHOMA, KANSAS DISCOUNT %
P25 DIGITAL MOBILE/DESKTOP RADIOS:			
XTL5000 MOBILE	21.5%	20.5%	21%
XTL5000 HIGH PERFORMANCE MOBILE DATA MODEMS	10%	9%	9.5%
XTL2500 MOBILE	18%	17%	17.5%
XTL1500 MOBILE	18%	17%	17.5%
P25 DIGITAL PORTABLE RADIOS:			
ASTRO XTS5000	21.5%	20.5%	21%
ASTRO XTS2500	26.5%	25.5%	26%
ASTRO XTS1500	18%	17%	17.5%
PDR3500 PORTABLE REPEATER	8.5%	7.5%	8%

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ANALOG MOBILE/DESKTOP RADIOS:			
PM1500 (P25 UPGRADEABLE)	30%	29%	29.5%
CDM SERIES (750, 1250, 1550, 1550LS+)	28%	27%	27.5%
CM200, CM300	15%	14%	14.5%
PM400	15%	14%	14.5%
ANALOG PORTABLE RADIOS:			
HT1250, HT1250LS+, HT1550XLS	35%	34%	34.5%
HT750	35%	34%	34.5%
EX500, EX600XLS	20%	19%	19.5%
CP100, CP150, CP200	20%	19%	19.5%
MT1500 (P25 UPGRADEABLE)	23%	22%	22.5%
PR1500 (P25 UPGRADEABLE)	30%	29%	29.5%
PR860	20%	19%	19.5%
PR400	15%	14%	14.5%
INFRASTRUCTURE / FIXED EQUIPMENT / OTHER:			
QUANTAR BASE/REPEATER STATIONS	23%	22%	22.5%
MTR2000 BASE/REPEATER STATIONS	30%	29%	29.5%
DIU-3000 DIGITAL INTERFACE UNITS	15%	14%	14.5%
ASTRO-TAC 3000 VOTING SYSTEM	15%	14%	14.5%
SPECTRA-TAC VOTING SYSTEM	15%	14%	14.5%
QUANTAR VOTING RECEIVERS	15%	14%	14.5%
GOLD ELITE CONSOLES (Gateway)	18.5%	17.5%	18%
TRUNKED CONTROLLERS (Gateway)	18.5%	17.5%	18%
Trident PassPort Trunking Infrastructure	18.5%	17.5%	18%
Trident LTR Trunking Infrastructure	18.5%	17.5%	18%
MOTOBRIDGE (Gateway)	10%	9%	9.5%
STR3000 SIMULCAST / DATA BASE STATIONS	15%	14%	14.5%
MCC5500 / MCC7500 CONSOLES	15%	14%	14.5%
CANOPY	15%	14%	14.5%
PTP / POINT TO POINT WIRELESS BROADBAND NETWORK	15%	14%	14.5%
POWERLINE MU / IN BUILDING BROADBAND DISTRIBUTION	15%	14%	14.5%
HOTZONE DUO	15%	14%	14.5%
RAD / MULTIPLEXERS	10%	9%	9.5%
EWLAN INFR & ACCESS POINTS	40%	39%	39.5%
MCC1000/2000/2500, COMMAND STAR LITE CONSOLES	10%	9%	9.5%
MC3000 DIGITAL DESKTOP CONSOLES	10%	9%	9.5%
MINITOR RECEIVERS	28%	27%	27.5%
STANDALONE ACCESSORIES ORDERED WITHOUT RADIOS	20%	19%	19.5%
Support Services	\$168.75 per hr	\$170.43 /hr	\$169.59 /hr
Installation Services	\$168.75 per hr	\$170.43 /hr	\$169.59 /hr
Repair Services		\$168.75/hr	\$170.43 /hr
			\$169.59 /hr